



SALAM
Petroleum



السلام
للبتروول

www.salampetroleum.com

24th October 2021

Welcome to Salam International Investment Limited (SIIL)

Salam International Investment Limited (SIIL) is a leading Qatari conglomerate pursuing a highly focused approach of establishing, incorporating, acquiring, and owning enterprises.

SIIL was established in 1952 and publicly listed in Qatari Stock Exchange in 2002. As an inheritor to a rich heritage that exceeds seven decades, SIIL has enjoyed a track record of consistent entrepreneurship, innovation, performance, reliability and total customer satisfaction. Underpinning SIIL's success is its many activities, which are horizontally, vertically, and geographically-diversified.

SIIL's businesses are clustered to the following primary activities: Technology, Power, Energy and Industry, Interior and Fit Out, Retail Distribution and Hospitality, Investment and Real Estate and Joint Ventures.

The company owns and manages a wide array of enterprises in these key areas of activities across Qatar, the United Arab Emirates, Palestine, Saudi Arabia, Oman, Bahrain, Jordan and Lebanon, with further future expansion planned.

- SIIL is a listed public Qatari Shareholding Company
- SIIL was established by Emiri Decree



ACTIVITIES



TECHNOLOGY



**POWER, ENERGY AND
INDUSTRY**



**INTERIOR AND
FIT OUT**



**RETAIL , DISTRIBUTION
AND HOSPITALITY**



**INVESTMENT AND REAL
ESTATE**



JOINT VENTURES
(SALAM SICE, CYCURE, CANON QATAR,
HUGO BOSS QATAR)

About
SALAM PETROLEUM SERVICES (SPS)



Welcome to Salam Petroleum Services



We are a proud subsidiary of the Power & Energy Division of Salam International Investment Ltd (SIIL). Salam Petroleum Services (SPS) excels at EPC/EPIC and FEED projects, the supply of machinery, control systems, field instrumentation, chemicals, safety products, process equipment, pipeline supply and specialized services and repairs. Right from the project management phase to providing products and services, we can serve varying requirements of our clients.



Our Beginnings

SPS is a world-class business, built in 1985 on the complementary strengths of our parent company SIIL, primarily to cater to the various oil and gas industries in Qatar. SPS is a living example of SIIL's diversity and strength. Over the years, SPS was able to grow in tandem with the accelerating development process in Qatar and secure a regional and international reputation of excellence, honesty, integrity and trust. SPS' image as well as business were enhanced considerably through the numerous business cooperation agreements it signed in the early nineties, with major international companies serving the oil and gas industry.

Consequently, such growth in business created a need for SPS to become fully autonomous under the umbrella of SIIL. Today, SPS stands as one of the industry's leading service providers offering engineering & consultancy services along with a diverse range of products, customers, partnerships and markets, while enjoying outstanding management depth and an enviable portfolio of growth opportunities.



Our Vision & Mission

OUR VISION

Our vision is to be a first class Petroleum Services company; a market leader, offering superior brand services and know-how, across multiple sectors covering engineering and supply services, while adhering to our values of seeking excellence and success on behalf of our clients.

OUR MISSION

Our mission is to continuously deliver professional services strengthened by reputation, market seniority, reliability and integrity as one of the industry's leading, quality service providers with a diverse range of products, customers, partnerships and markets, enjoying an enviable portfolio of sustainable growth opportunities.

Our Certification



IMS Certification :

- ISO 9001: 2015 Quality Management System
- ISO 14001:2015: Environmental Management System
- ISO 45001:2018: Occupational Health & Safety Management System

Ministry & Others

- Kahramaa – Low Voltage Contractor Licensing Certificate (Reg No. 1366)
- Ministry of Environment (MoE) approval for our warehouse
- Defensive driving and Chemical Handling or Transportation for our drivers
- First Aid, Firefighting and Chemical Handling certification for our operation team

Qatar Civil Defense

- Qatar Civil Defence Approved for Alarm Systems
- Qatar Civil Defence Approved for Fire Fighting Systems
- Qatar Civil Defence - SPS' Warehouses Approved

Salam Petroleum Services

Divisions - Department Structure



Fire, Safety &
Security (FSS) &
Environmental

Chemicals

Mechanical,
Instrumentation &
Automation

Renewables &
Energy Efficiency
Solutions

Projects &
Services





FIRE, SAFETY & SECURITY (FSS)

SAFETY PRODUCTS & ENVIRONMENTAL

Safety in work environment is of paramount importance and SPS represents a wide-ranging list of international specialists in the field, through whom we have established long-term supply agreements with local Oil & Gas companies and international EPIC contractors.

We provide complete Safety Solutions to clients in the form of Personal Protective Equipment (PPE).



OVERVIEW

- **Head Protection** ▶ Safety Helmets & Face Shields
- **Eyewear Protection** ▶ Safety Glasses, Safety Goggles, Welding Protection & Accessories
- **Respiratory Protection** ▶ Disposable Respirators, Reusable Respirators "Full Face & Half Face ", Cartridges
- **Ear Protection** ▶ Earplugs, Earmuffs, Helmet Earmuffs
- **Hand Protection** ▶ Leather Gloves, General Mechanical Gloves, Cut Gloves, Impact Gloves, Chemical Gloves, Electrical Gloves, Fire Fighting Gloves, Rescue Gloves
- **Flame Retardant Clothing** ▶ DuPont Nomex IIIA Flame Retardant Coveralls , DuPont Nomex IIIA Winter Jacket, DuPont Nomex IIIA Face Hood
- **Disposable & Re-usable Protective Clothing** ▶ Chemical Suits, Disposable Coverall, FR Disposable Coveralls
- **Foot Protection** ▶ Safety Shoes, Ankle Boots, Rigger Boots
- **Environmental Protection** ▶ Spill kits , Spill Accessories " Booms, Pads, Pillows", Spill Pallets
- **Safety Eyewash** ▶ Eye Wash Bottles & Eye Wash Stations



Safety Products & Environmental Principals / Suppliers



FIRE, SAFETY & SECURITY (FSS)

DETECTION & PROTECTION

- **Chemical Detection**
 - ▶ (Point Detection, Manual/ Automatic Pump)
- **Portable Gas Detectors**
 - ▶ (Single, Multi & Area Monitors)
- **Respiratory Protection**
 - ▶ (Full Face & Half Face Masks, PAPR, Cartridges, Disposable Masks)
- **Escape Equipment**
 - ▶ (EEBD, Escape Filtering Devices, Industrial Escape Hoods)
- **Compressed Air Breathing Equipment**
 - ▶ (SCBA, PAS, BA Trolleys)
- **Chemical Protection Suits**
 - ▶ (Disposable, re-usable & Encapsulated Suits)
- **Alcohol & Drug Detection Systems.**
 - ▶ Detection Systems.
- **Fire Fighting Equipment**
 - ▶ (SCBA, Helmets, in-mask communication , TIC, Telemetry System)
- **BA Cascade Systems**
 - ▶ BA Cascade systems, Airlines, BA Refilling Compressors, BA Charging Stations.
- **Engineered Solutions**
 - ▶ (Workshop, Training Galleries & etc.)



OVERVIEW

- After Sales Services, PM & CM Maintenance, Installation, Re-certification, Calibration, Products Training, ...)



Main Principals & Suppliers

Dräger

BAUER
COMPRESSORS

CEJN® The Quick Connect
Solution Provider

 **CALGAZ™**

CHEMICALS

Warehouse

SPS Warehouse consists of Three areas , where handling, operating and storing chemical take place with total storage capacity of 8,000 m2 approx.

SPS warehouse is approved by the Qatar government and complies to the latest safety standards/regulations and being operating by a highly qualified and certified Team.

Laboratory

Well-equipped with all analysis instruments to perform QA/QC tests for the received/delivered chemicals in order to maintain the product aspect of our client's specifications.



OVERVIEW

Lifting & Transportation

(8) Chemical tailored Road Tankers “lined/unlined” with latest European Standards (ADS) to handle various kinds of liquid chemicals.

45 MT capacity Reachable Stacker to ensure smooth and safe handling of all bulk loading and off-loading operations, at our facility.

SPS has designed and developed a new transposition facility “Self-sustained Flatbed” that mounted with Forklift for self offloading at client’s destination.

Open Yard & Bulk Storing

A dedicated area of 2,000 M2 for Bulk Storing ISO tanks lined/unlined and deliveries maneuver.

The area can cover up to 25 ISO tanks and 20 offshore tanks, which been lifting by SPS reachable Stacker



OVERVIEW

New land of 20,000 M² at Manateq is being developed to accommodate a chemical warehouse with:


- 5,000 Pallet space
- Open Chemical Yard
- Blending units
- Laboratory
- Bulk Storage

As part of our expansion program, 5 built-in tanks "Fiber Glass" vertical and horizontal types are considered to accommodate around 500 M3 liquid chemicals with our high intention for adding further tanks in the next expansion phases .



Chemicals Department
Principals & Suppliers

CHAMPIONX

 **NALCO**
An Ecolab Company

IPAC
CHEMICALS LTD


SIGMA-ALDRICH

 **BASF**

 **HACH**®

Reliance
CHEMICALS LTD.

 **DOW**®

 **LSC**



molecular


RS Minerals Ltd

MECHANICAL

- Supply, Installation & Testing of Lifting Equipment (SWF/ VETTER)
 - *Cranes: EOT, Overhead, Davit, Jib, Rotary, Marine Cranes, Monorail*
- Supply & Installation of Air Compressors & Spare Parts
- Supply of Industrial Filters, Cable Management Systems (Cable Trays, Trunking etc.)
- Inspection and Maintenance Services
- Annual Maintenance Contract (AMC)

Our functions comprise marketing and sales of our principals – equipment, 3M Industrial Filters, SWF and Vetter for Lifting Equipment, Gardner Denver (Comp Air) for Air Compressor and spare parts and Unex for Cable management Systems. In addition to this, we also guarantee after-sales service for equipment either at the client's site or at the manufacturer's original facility.



Mechanical
Principals / Suppliers



INSTRUMENTATION & AUTOMATION

- SCADA Control Systems
- Data Control Systems (DCS)
- Programmable Logic Controllers (PLC),
- Software Management System,
- Industrial Communication Solutions to transfer critical control data through wired or wireless connectivity.
- Industrial Enclosures, Junction Boxes, Racks & Cabinets
- ANSI Switchgear, NEMA Motor Control, IEC Switchgear
- AC & DC UPS Systems
- Architectural & Engineering design services specialized for Oil & Gas and Power Sectors

SPS offers a complete range of instrumentation and control equipment to cover any type of plant operation - from field devices to plant Distribution Control Systems (DCS); from supervision and management information systems to full after-sales support around the clock.



Instrumentation & Automation Principals / Suppliers



RENEWABLES & ENERGY EFFICIENCY SOLUTIONS

- **Integrated Energy and Water Management Programs**

- Energy and Water Auditing Services
- Implementation of Energy & Water Conservation Measures Energy Modeling
- Energy and Water Efficient Design (Optimization) – Value Engineering

- **Renewable Energy and Energy Efficiency Solutions**

- Renewable Energy (RE) Solutions – Solar PV – *All Types of Solar Systems (On-Grid or Off-Grid)*
- Lighting Efficiency Solutions

SPS engineers have long experience in Energy and Water Management and Energy Auditing and Certified from the Association of Energy Engineers such as Certified Energy Auditors (CEA), Certified Energy Manager (CEM), Certified Measurement & Verification Professional (CMVP), Renewable Energy Professionals (REP) Carbon Reduction Manager (CRM), and Green Buildings Certified Engineers (LEED AP's) in addition to project management skills and knowledge like (PMP) and (RMP-PMI).



Solar Energy & Lighting Solutions Principals / Suppliers & Green Building Consultancy

Solar Energy Solutions Principals/ Suppliers



Lighting Solutions Principals/ Suppliers / Green Building Consultancy Partner



PROJECTS & SERVICES

COMMERCIAL

MEP SERVICES

ELECTRICAL MAINTENANCE SERVICES

- Complete Electrical Distribution Systems
- Customized Preventive Maintenance
- Commercial Electrical Services
- Fire Alarm & Detection Equipment
- High- & Low-Voltage Maintenance Services
- Emergency Power/Uninterrupted Power Supply (UPS)/Generator maintenance

MECHANICAL MAINTENANCE SERVICES

- Building Automation Systems
- Chillers
- Commercial Fire Protection Services
- Industrial Electrical Services
- HVAC
- Customized Duct Work
- Industrial & Process Piping
- Plumbing
- Refrigeration
- Testing, Adjusting & Balancing
- Computer Aided Design (CAD)



PROJECTS & SERVICES

COMMERCIAL

FIRE ALARM & FIRE FIGHTING

MAINTENANCE & SERVICES

- AMC & Installation of Fire Fighting System.
- AMC & Installation of Fire Alarm System.
- AMC & Installation of FM 200 System.
- AMC & Installation of Gaseous Fire Extinguishing, HSSD & VESDA System.

FIRE ALARM SYSTEMS

- Supply, Installation, Testing & Commissioning, Programming of Fire Alarm Products.

LV/ HV Services

- Up to 33KV Substation Construction
- Cable Laying, Jointing and Termination of HV/MV/ cable
- Switchgear, transformer and Feed Pillar Installation, Testing and Commissioning
- Maintenance of substation, troubleshooting, diagnostic of critical error.
- Raychem Joint/ Termination up to 33KV

CERTIFICATIONS

Kahramaa Certification

- Kahramaa – Low Voltage Contractor Licensing Certificate (Registration No. 1366)

Qatar Civil Defense

- Qatar Civil Defence Approved for Alarm Systems
- Qatar Civil Defence Approved for Fire Fighting Systems



Projects & Services - Principals / Suppliers

Raychem
from TE Connectivity



Honeywell
Farenhyt™ Series

Gardner
Denver



PROJECTS & SERVICES

OIL & GAS

Instrumentation & Control

- EPC Projects (Instrumentation & Fire and Gas)
- Control System Upgrades
- Supply and Install PLC systems
- Installation and Commissioning of Field Instrumentation
- Calibration and Maintenance of Instruments
- Public Address/Warning Systems
- AutoCAD services

Fire & Gas Systems

- Supply, Install and Commissioning of Fire Alarm, Gas Detection Systems, Fire Protection Systems
- Supply, Install and Commissioning of Gaseous fire extinguishing systems
- Long Term Maintenance of Fire and Gas Systems in oil & gas industry



SALAM PETROLEUM SERVICES (SPS)

MAJOR CUSTOMERS



Energy



Government & Public Sector



Petrochemicals



Education & Media



Contracting & Services



THANK YOU



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